



LEAD THE CHANGE

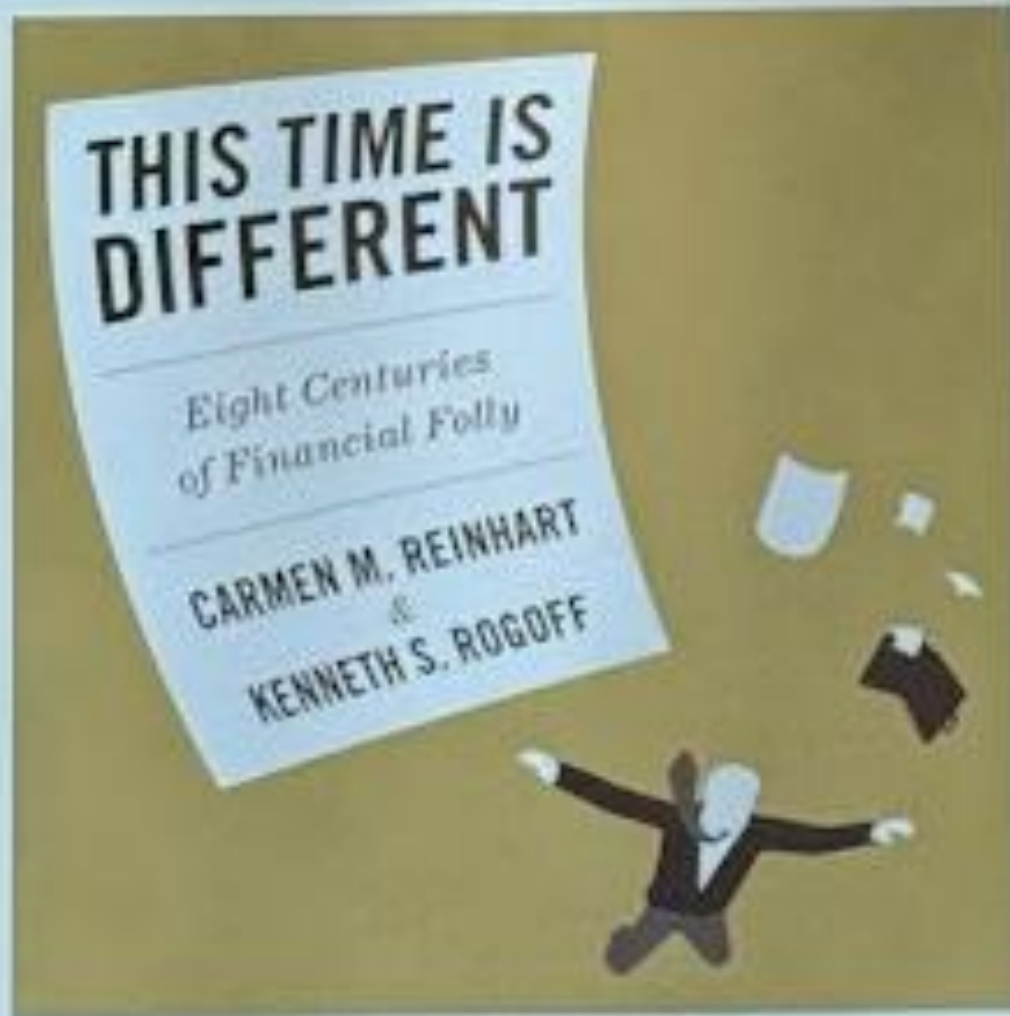
TLOMA CONFERENCE & TRADE SHOW

AI Powered Leadership

Rethinking Project Management for Law Firm Success

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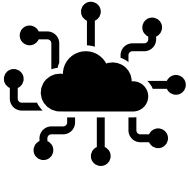


The legal profession is
undefeated
when defending against
transformation

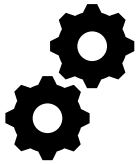
**Our jobs
are
changing**



People & buy-in



AI in the work



LEAD framework

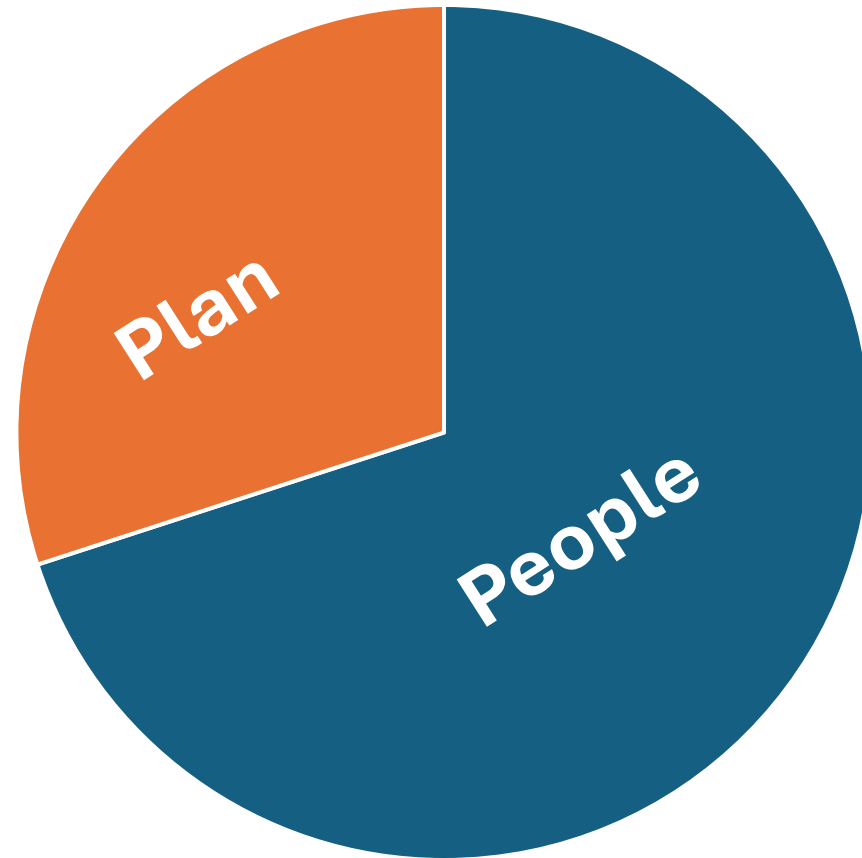
Projects succeed
when people
succeed.

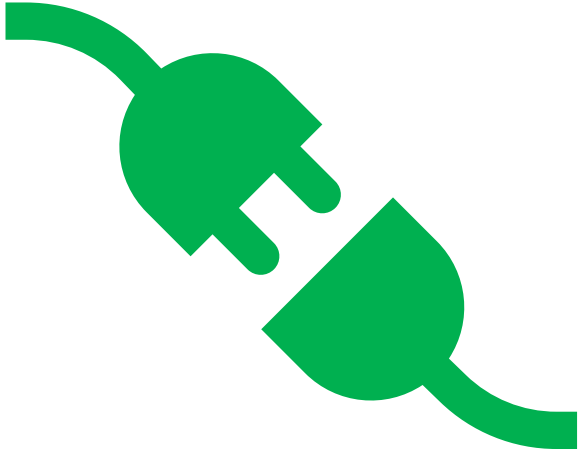
✘ Lack of clarity

✘ Resistance to change

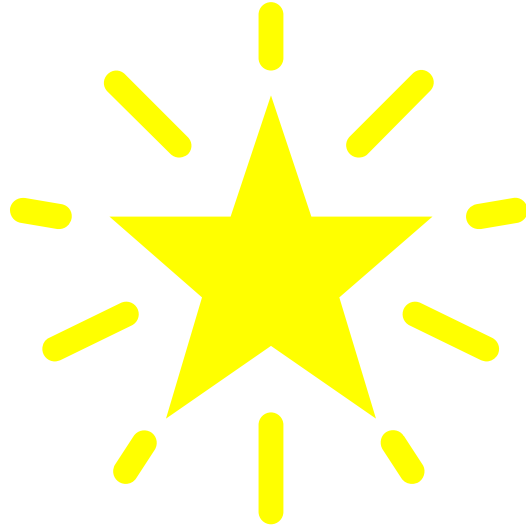
✘ Competing priorities

Success = 30% Technical + 70% People

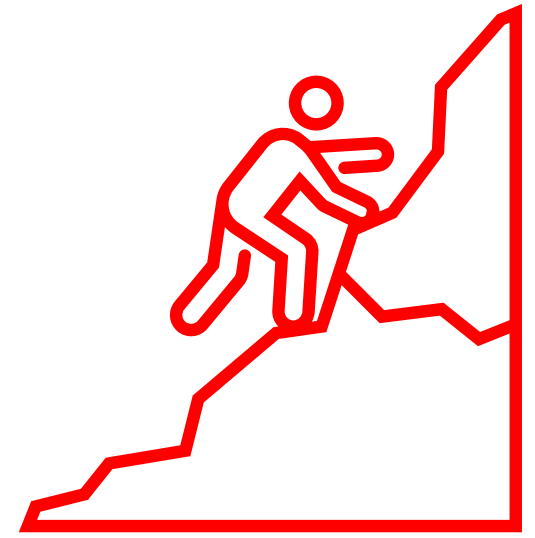




**Stakeholder
alignment**



**Define
success**



**Surface
resistance
early**

**Where does AI
come in?**

#1 INTERNATIONAL BESTSELLER

The Ai-Driven Leader

Harnessing AI to
Make Faster,
Smarter Decisions

Geoff Woods





Share the challenge

Name the people involved

Explain what's been tried

Define success

The Plan

But Before You Press GO

- ❓ What risks am I overlooking?
- ❓ What objections might partners raise?
- ❓ Whose voices aren't at the table?
- ❓ Where might this go off the rails?
- ❓ What do YOU think success looks like?

Old Model

- **Tasks**
- **Deadlines**
- **Status**

New Model

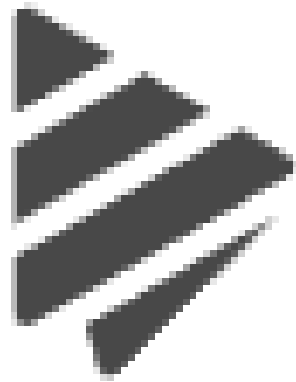
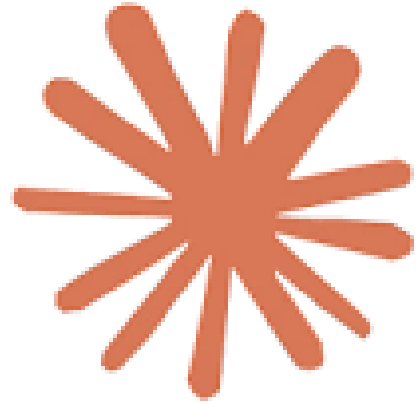
- **People**
- **Alignment**
- **Adaptability**

Human Energy

- Influence
- Relationships
- Judgment
- Strategy

AI Energy

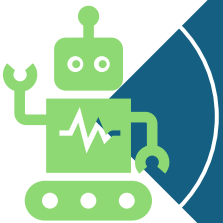
- Repetitive tasks
- Data-heavy work
- Drafting & summarizing
- Scheduling & reminders



ChatGPT, Claude, Gamma, Canva, Napkin, Copilot, Fathom



Lead



Empower with AI



Adapt with Insight



Drive Progress

Lead People → Discovery that includes the actual issues and messaging that builds clarity & trust

Empower with AI → Use AI to draft SOPs, training guides, first-draft communications

Adapt with Insight → AI as a thought partner gives you pros/cons, reasons to stop, reasons to go

Drive Progress → Measure against 'what does success look like' and keep momentum visible

1. Where are we spending *human energy* AI could handle?
2. How am I modeling *curiosity* about new tools?
3. Am I *leading people how they need to be led*?

AI won't make leaders less human. It will demand that they become *more* human.

AI is not the change.

AI is the spark.

Leadership is the change.



Debbie Foster

💡 Next Level Leader Training
Program ★ Leading law firm transform...



Thank you!



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